

## A Note From Pat

Someone once said, "You need to be aware of what others are doing, acknowledge their success, and encourage them in their pursuits. When we all help one another, everybody wins."

The Meeting of the Minds is a time for everyone to step back, gather with friends and colleagues and do exactly that.

Something incredible happens when we all come together and are equally invested in the overall purpose and goals of this time spent together; goals that leverage the quality and quantity of the services we provide by building a community engaged in our mission and vision.

This will be a time to learn from our guests... the experts, and also from each other... the experienced. We will take time to celebrate accomplishments and a moment to applaud one another.

So once again, dress comfortably, bring your ideas, your enthusiasm, be ready for a few surprises and plan to have a great time.

Take care and I hope to see you there! ~ Pat

~~~~~  
**THERE IS NO CONFERENCE FEE.**

*Your dinner on Tuesday is provided by  
**Kevin Bohn, Stahlka Agency***

**Due to the increase in the number of attendees, lunch will be provided at a cost of \$18 per person.  
Lunch tickets will be sold at registration.**

The special room/suite rate is \$129 per night and breakfast is included.

**Remember to email Pat as soon as possible if you plan on attending as space is limited.  
Thanks so much!**

Special thanks to our 2018  
Meeting of the Minds Sponsors



Kevin Bohn - 716-984-1523

*You're measured by how well  
you take care of others.  
Measure us by how well  
we take care of you.*

---

**TOSHIBA**  
**BUSINESS SOLUTIONS**

Mehmedalija (Mehme) Avdic  
315-414-1414

We will be accepting donations of gift baskets or other items to be used for our dinner entertainment. Let us know if you plan to participate by donating to a wonderful cause that will touch your heart!

---

Workshops are supported by  
NYS Department of State,  
Division of Community Services,

For more information contact  
Pat Standish  
Division Director  
NYS Coordinator  
Community Action Angels  
Wyoming County Community Action  
Phone: 585-237-2600  
Mobile: 585-943-7082  
pstandish@wccainc.org



Tues., September 11th  
Wed., September, 12th

**Embassy Suites Hotel**  
**6646 Old Collamer Rd.**  
**Syracuse, NY 13057**

Hosted By:

Community Action Angels  
New York



Please Register Early  
Space Is Limited

**For hotel reservations call  
315-446-3200 and tell them you are  
with Community Action Angels.**  
To register email Pat at  
pstandish@wccainc.org. Thanks!

## AGENDA

**TUESDAY , SEPTEMBER 11TH**

11:00 a.m. ~ 12:45 p.m.

### REGISTRATION

12:45 p.m.

~WELCOME~

1:00 p.m. ~ 2:30 p.m.

### "STRATEGIC FUNDRAISING: KNOW WHAT YOU SHOULD GET OUT OF YOUR FUNDRAISING EFFORTS"

The focus of this session is in the value an organization should get from a fundraiser.

*Presented By: Marta Hiczewski, MS, Partner  
The Magellan Group LLC*

### CSBG FUNDRAISING RULES ~ REGULATIONS ~ RESPONSIBILITIES

Presented by: NYS Department of State

BREAK : 2:30 p.m. ~ 2:45 p.m.

2: 45 p.m. ~ 3:00 p.m.

### VOLUNTEER FUNDRAISER ~ WHO ARE YOU?

*Presented By: Pat Standish*

3:00 p.m. ~ 4:00 p.m.

### "RELATIONSHIPS = SUSTAINABILITY"

Successful nonprofit organizations have a reliable, stable and diverse revenue stream. The most flexibility for these organizations to meet their mission(s) derives from unrestricted charitable gifts. Every year, INDIVIDUALS comprise more than 75% of charitable gifts in the US. Relationships with individual donors are the key to sustainability.

*Presented by: Elizabeth Fallon Quilter, CFRE*

5:30 P.M. -6:30 P.M.

### RECEPTION IN ATRIUM

6:30 P.M.

### ANNUAL DINNER

## AGENDA

**WEDNESDAY, SEPTEMBER 12TH**

9:00 a.m. ~ 9:45 a.m.

### "RADICALIZATION AND VICTIMIZATION OF LOW-INCOME YOUTH - COMMUNITY SERVICE A DETERRENT"

Learn more about the latest risk to youth, and the community at large, through social media radicalization. Law Enforcement partnerships are this country's *eyes and ears*, and the first line of detection and prevention...we can be a partner.

*Presented By: Jeff Rizzo, Intelligence Analyst NYS  
Police, Office of Counter Terrorism  
| Intelligence & Analysis Unit*

10:00 a.m. ~ 11:15 a.m.

BREAK 11:15 a.m. ~ 11:30 a.m.

### "PATHWAYS TO EXCELLENCE ~ LINED WITH HOPE"

Join Virginia on her journey from generational poverty to personal and professional success. Gain a better understanding of how the standards we strive to meet and the services we provide everyday impact people's lives.

*Presented By: Virginia Wescott,  
Director of Circulation, Troy Public Library,  
Kim McMann, Executive Director  
Berkshire Food Project*

11:30 a.m. ~ 12:00 p.m.

### BELIEVE IN YOU...I DO! A CHILD'S PATH TO LEARNING, BOOK 4

Every child's life journey begins from within themselves. It is through the understanding of self-worth that children become empowered. This session speaks to the child's gift of dignity and our role beyond services; our responsibility to encourage trust, hope and belief in themselves.

*Presented by: Vinnie Taylor,  
PA Early Learning Investment Council  
President, Childcore Publishing and Pat Standish  
Video Presentation, Kevin Bohn, Stahlka Agency*

## AGENDA

**WEDNESDAY, SEPTEMBER 12TH**

12:00 p.m. ~ 1:00 p.m.

### LUNCH ~ GUEST SPEAKER Manuel "Manny" Rosa, Director NYS Department of State Division of Community Services

1:00 p.m.~ 2:30 p.m.

### "SHARING BEST PRACTICES"

A time to hear from your colleagues about some truly amazing programs. Starting with:

### "FOOD RECOVERY PROGRAM"

Presented by:

Cayuga/Seneca Community Action Agency, Inc.

### "INNOVATIVE PARTNERSHIPS THAT CO-CREATE COMMUNITY RESILIENCE"

Presented by:

Andrea Ogunwumi, Executive Director and  
Anita Lewis, Vice President of Community and Donor  
Relations ~ Economic Opportunity Program of Chemung  
& Schuyler Counties

### "THE KINDNESS CUPBOARD"

Presented by: Renee Carter,  
Mohawk Valley Community Action

### "EMPLOYMENT RETENTION INVESTMENT CURRICULUM"

Presented by:

Shawn Futch, Director, Focus on Self-Sufficiency Department, Action for A Better Community

*Feel free to share your project that day too!*

2:30 p.m.

### "2018 STATEWIDE PROJECT FOR KIDS"

This annual project brings the entire network together as a team do something special for children across the state of New York. And like the smile of a child, "So powerful is the light of unity that it can illuminate the whole earth." ~Bahaulah

Presented by: Meghan Tedford  
Development Specialist  
JCEO Clinton Franklin Counties  
**SPECIAL DOOR PRIZE DRAWING!!**